

WILLIAM M. REDFORD

High Performance IT Executive

Consistently providing extraordinary results that transform IT operations across Federal, private sector, and private equity companies.



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Information Systems Management ★ Service Delivery ★ Information Resources ★ Business Solutions

—CHIEF INFORMATION OFFICER—

Unique blend of executive leadership and technical skills to lead organizations to **sustainable service delivery**, operations, **implement process improvements**, and realize significant cost efficiencies. Remarkable ability to develop and **execute innovative, strategic mission and business solutions** while empowering employees to fully embrace change. Excel as a **chief technical strategist** for security and intelligence Federal agencies and prime contractors.

KEY QUALIFICATIONS

Leadership—Highly regarded as a progressive, executive leader for XYZ Technology Company—a \$42 Billion provider of information technology services for the aerospace and defense industry. Consistently promotes professional development which ultimately improves daily operations and service delivery of National Information Service (NIS).

★ **Successfully leading XYZ Technology Company in adopting major cultural changes and implementing innovative technical solutions to achieve sensitive, mission-critical needs.**

Technical Competence—Excel in a broad range of highly technical, complex leadership positions for top information technology organizations. Global resource for technical advice and counsel for significant, high-impact decisions.

★ **Consummate expertise to apply extensive business, technology, and leadership acumen to complicated critical operational and organizational challenges.**

Vision—Reputation as a visionary who achieves concrete results from abstract, complex, and innovative ideas. Exceptionally qualified to promote, shape, and implement successful strategic plans for NIS.

★ **As Chief Technology Officer for a \$155 Million global information technology business, developed a winning strategy that deployed two lines of business across multiple countries.**

IMMEDIATE VALUE OFFERED

Leadership

Consistent Stellar Results

Technical Expertise

Strategic Change

Organizational Vision

Project/Resource Management

Partnership Building

Business Process Reengineering

Staff Development/Management

Decision Making

Advice/Counsel

"[William]...is a unique individual who has the rare ability to bridge the gap between business and technology ...broad and deep range of IT and leadership knowledge...vast experiences...he served a critical role in employee retention and our company's success!"

*—Thomas Howell, Vice President
Sales and Marketing
XYZ Technology Company*